

ExcelPay's Dare To Compare

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Payroll & Systems Service Area

Our National Competitors

New Client Payroll Setup & Conversion	Streamlined 2 step process. We do most things for you making it seamless, pain free, and fast.	Slow, lengthy, intensive client involved process.
1 on 1 Training & First Payrolls Assistance	New Client Specialist trains you 1 on 1 through your first payrolls insuring a smooth transition.	Not available.
Client Support	Each client has easy access to a dedicated, assigned Payroll Specialist. You will have their Direct Dial #, Direct Fax #, and their Email address.	You must deal with their automated phone maze and you are assigned to a team of frequently changing personnel.
UnScheduled or Adjustment Payrolls	Easy process with clear, simple procedures. Processed same day requested. Small fee applies.	Cumbersome process. Sizable fees involved.
Requests For Extra Reports (Repetitive with each payroll)	Included with no additional fees.	Extra charges apply each payroll.
Report Writer	Easy to learn and use. No extra fees.	Difficult to learn and use after lengthy mandatory training classes. Extra fees will apply.
Single Database	Yes. One database for all Payroll, HR, and Benefits data so no issues with data interface or integration.	No.
Fully Web Based Access	Yes. Complete 24/7 internet access to Employee Data, Payroll, Reporting, HRIS, and Online Benefits Enrollment.	Available depending on service level purchased. Additional fees may be applicable.
Employee Self-Service	Included at no extra charge. Employee can view/print: Pay Stubs, Documents (Co. & Employee), Leave Balances, W-2's, and Benefits Info.	Available depending on service level purchased. Additional fees applicable.
Written Guarantee	Yes. Three-Tier Written Performance Guarantee.	None.
Direct Access to CPA	CPA available for payroll, payroll taxation, and payroll accounting questions.	None.